



What is Innovation?

**Daniel Liebau** 



## **Agenda**

- Introduction
- Examples
- Types of Innovation
- What contributes to Innovation?
- Innovation Governance
- Design Thinking
- Discovery Skills
- Recommended Readings
- Q&A



# **Background**



- Dan Liebau is the founder of Lightbulb Capital and has a passion for Innovation, Finance and Technology
- Previously COO & board member for HSBC Securities (Singapore) Pte Limited & IT Head of HSBC's Investment Bank in Singapore and Japan
- Ca. 15 years global Investment Banking / IT experience with HSBC, UBS, Barclays Capital and Close Brothers as well as RTS
- Master of Science in Innovation graduate from SMU in Singapore
- Global Master in Finance graduate from IE business school in Spain



# The Company

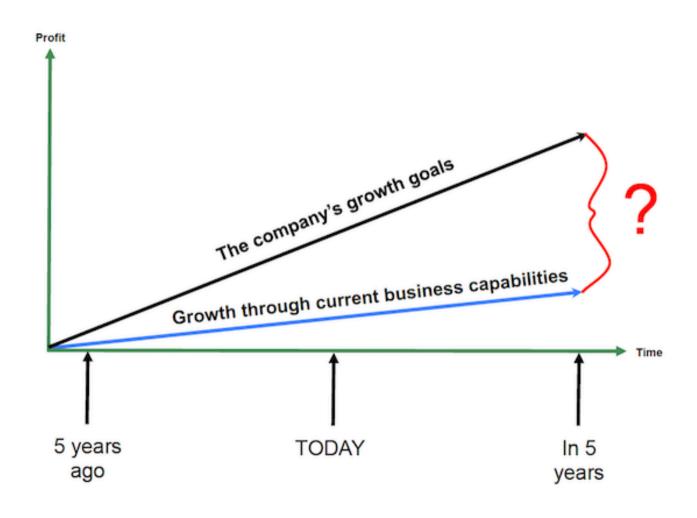


Lightbulb Capital is a innovation research & advisory company - it's mission is to create NEW value for it's clients in the Financial Services eco system in Hong Kong



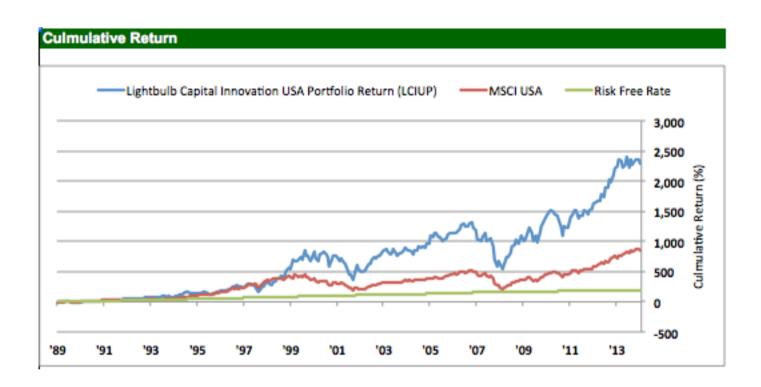


### The issue





# Research: Innovation matters on the stock market





Some examples of great Innovation...



### 1/5 – The wheel



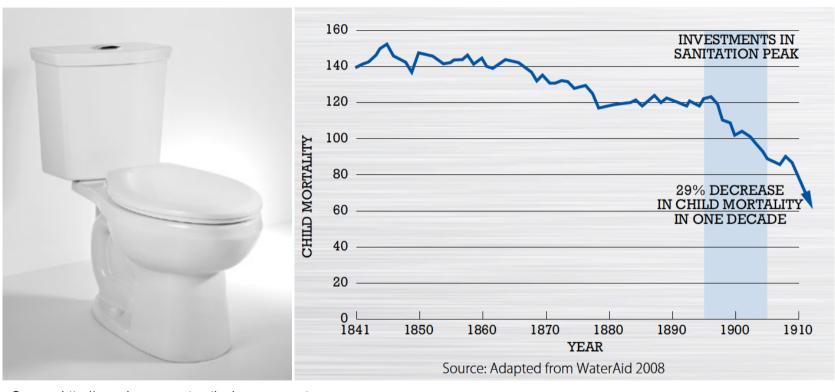
Documentation of first wheel dates back to 4000 before Christ in several different cultures including central Europe

Main application transport but also base for basic machines

Source: http://www.dreamstime.com



### 2/5 – The flush toilet



Source: http://www.homeconstructionimprovement.com



## 3/5 - The car



First 1 cylinder engine based car invented by Benz in 1885/1886

Driverless car by google in 2014

Source: http://20thcenturysouthjrhigh.pbworks.com



### 4/5 – The internet



Source:http://www.dailyrindblog.com

- 204 million emails per minute
- China has more mobile internet users than on PCs
- More than 1bn users globally
- Google estimated in 2010, that the data size of the Internet is 5 million Terabytes, 61% from videos





# 5/5 – DNA sequencing



Source: yale.edu

- DNA sequencing is the process of determining the precise order of nucleotides within a DNA molecule (Source: google)
- Can be applied to fight tuberculosis, cancer and other diseases



# Let's explore by looking at what it is not...



www.chrismwakasisi.com



### It's not Invention



Source: The Klutz Book of Inventions



### It's not Ideation

Definition of ideation in English:

# ideation

Line breaks: idea tion

#### NOUN

[MASS NOUN]

The formation of ideas or concepts.

MORE EXAMPLE SENTENCES

Source: Oxford Dictionary

... an idea does not involve any execution nor did it created any value yet...



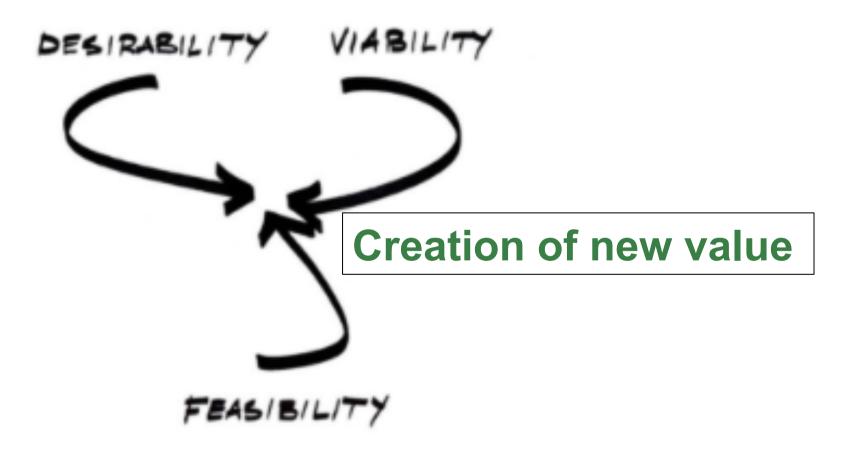
# It does not always have to be ALL new either...



Source: www.officemax.com



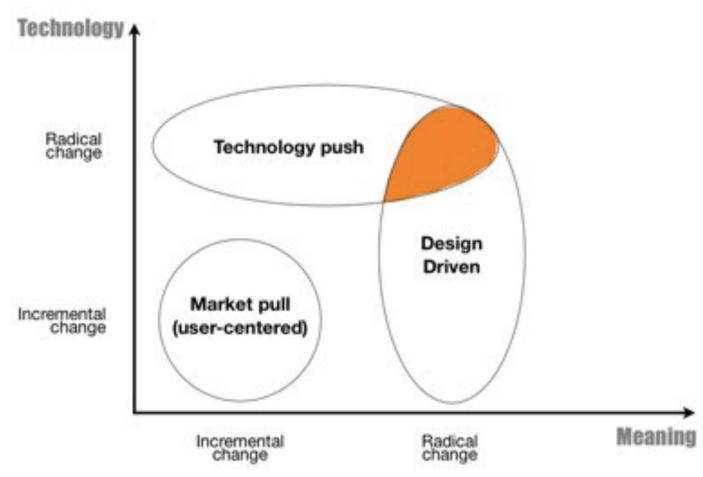
### Innovation is



Source: Change by Design, Tim Brown



### How does Innovation come about?



http://www.hotspotsmovement.com/uploads/newsletters/design-led-innovation.html



Different types of Innovation...



### **Incremental Innovation**

 A series of small changes to an existing product that improves it's competitive position over time

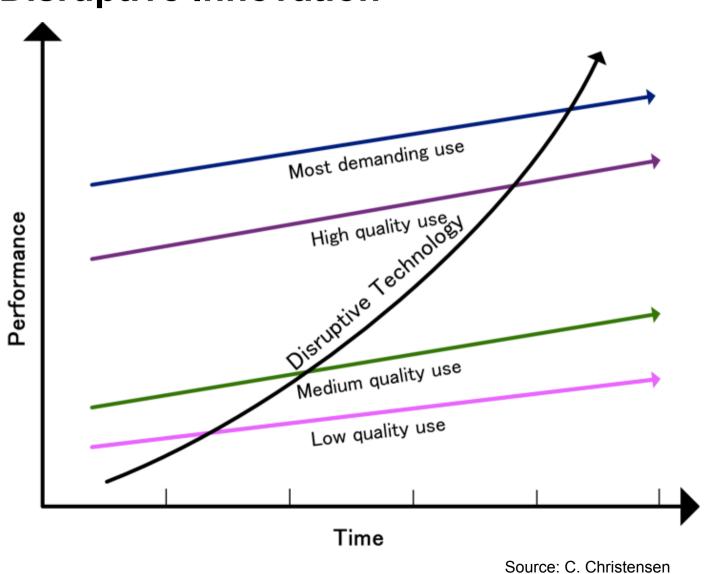
(Source: business dictionary)

Focus of many companies





# **Disruptive Innovation**





### **Product Innovation**



#### Definition:

A product innovation is the introduction of a good or service that is new or significantly improved with respect to its characteristics or intended uses. This includes significant improvements in technical specifications, components and materials, incorporated software, user friendliness or other functional characteristics.

#### Source Publication:

OECD, 2005, "The Measurement of Scientific and Technological Activities: Guidelines for Collecting and Interpreting Innovation Data: Oslo Manual, Third Edition" prepared by the Working Party of National Experts on Scientific and Technology Indicators, OECD, Paris, para. 156.



### **Service Innovation**

... is defined as the introduction of a new service offering (akin to "product innovation") or the development of a new way of delivering a service (Source: MIT)



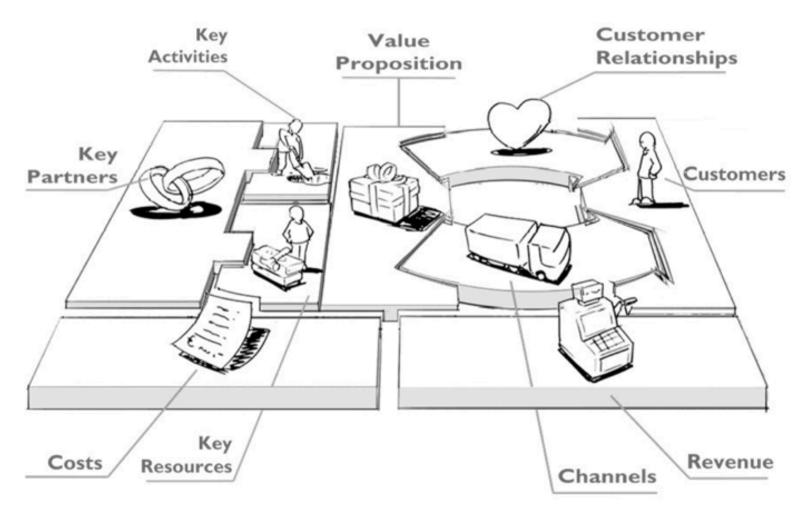


# **Business Model Innovation:** What's in for everyone?





### **Business Model Innovation**



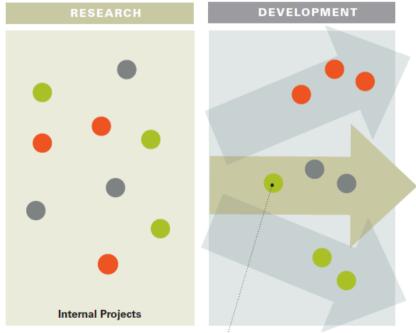
Source: Alex Osterwald



# **Open Innovation**

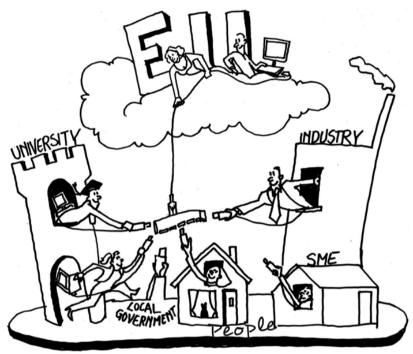
### The Inside-Out Process

WHEN YOU PLACE some of your internal projects outside the company's walls, you can reduce R&D costs without relinquishing related growth opportunities. Each project will take a unique path to its most strategically sensible destination. Your job is to chart the course.



Some projects migrate during development.

Spin-Off Ventures
Others can be spun off as separate ventures that allow you to retain some equity (green dots).



Source: European Union

Source: Harvard Business Review



### **Social Innovation**

... is a novel solution to a **social** problem that is more effective, efficient, sustainable... and which the value created accrues primarily to society as a whole rather than private individuals











#### The next frontier:

Can there be a an incubator in for financial innovation start-ups that have the objective to create value for society in Hong Kong using novel financial solutions?



### What contributes to Innovation?

# Individual: Skills

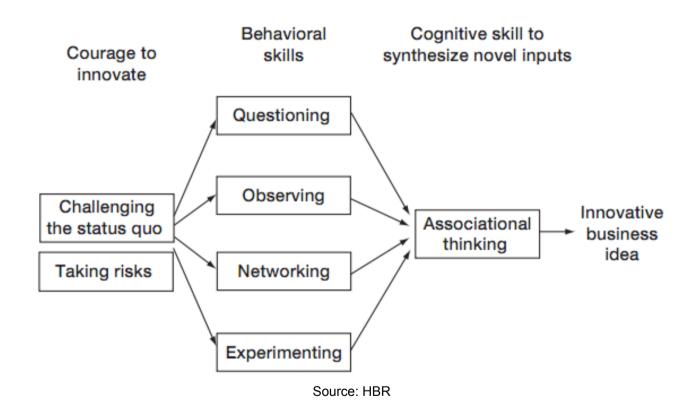
Company: Innovation Methodology & Tools

**Company: Innovation Governance** 

External Factors: Government Policy



## **Discovery Skills**



### Good news:

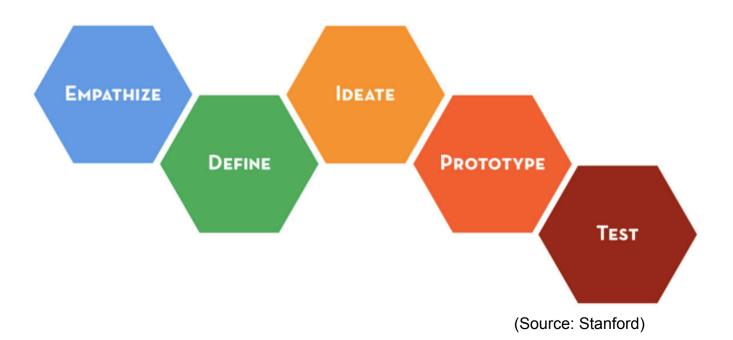
It's possible to develop Innovation capabilities – unlike common belief it is not a birthright or godsend



# **Design Thinking**

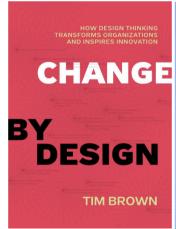
#### OUR APPROACH: DESIGN THINKING

"Design thinking is a human-centered approach to innovation that draws from the designer's toolkit to integrate the needs of people, the possibilities of technology, and the requirements for business success." —Tim Brown, president and CEO



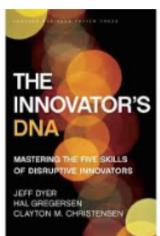


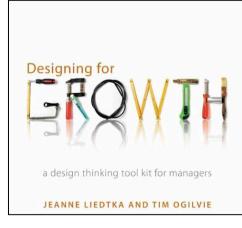
# Recommended readings















# **Questions & Answers**



fanatepurp.co.za



### **Contact details**

### Thank you for your attention!

Daniel Liebau Founder

**Lightbulb Capital (Hong Kong) Limited** 

EMail: daniel.liebau@lightbulbcap.com

Tel: +852 62 816 590

Skype: liebauda

www.lightbulbcap.com