

# Making a social online workplace to encourage collaboration and sharing



## About us



#### **About Vodafone**

- World's second largest mobile phone company by subscribers (403 million) - behind only China Mobile
- Market capitalisation of £90 billion
- Listed as one of the top ten brands worldwide, with a brand value of £20 million
- 1 in 5 mobile phones worldwide are connected to Vodafone
- 150 million customers in India alone
- We're changing from a pure mobile operator to a total communications provider





1.5bn global social networking users and 80% of online users interact with social networks regularly



## Any time, any where:

# 496



of enterprise employees think a social platform would improve their performance



#### Luke S

Just graduated! :D



24 hours ago via TweetDeck · Comment · Like





#### Lord Vader

Congratulations! Have you found a job yet? 23 hours ago · Like



#### Luke S

Here we go again... Dad, I don't want to work for the empire. 22 hours ago · Like



#### Leia Organa

Hey, I might know of a job coming up! Check out our facebook page: facebook.com/rebelalliance 21 hours ago · Like



#### Luke 5

Thanks, beautiful!;) x 20 hours ago · Like



#### Han "Flyboy" Solo

Oh god, Luke... there's something you should know.... 19 hours ago · Like

# Attracting talent:

# 5/5

of graduates ask employers about their social media policies

## What did we do?



# Substantial ROI... in less than 10 months

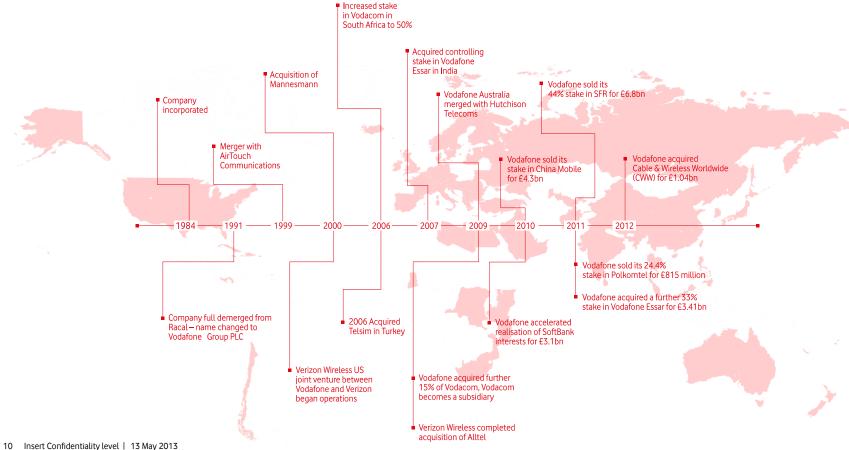
- Online community capability to simply connect with, find and share what's important
- One **standard** intranet greatly reducing operational costs
- A culture of "internal building" reducing spend with 3<sup>rd</sup> parties

For a total cost saving of

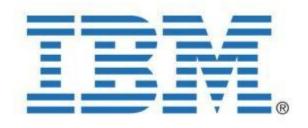
£2.9 million



#### Vodafone Operating markets – common issues but isolated solutions



#### Motivations and inspiration







- Productivity savings of \$80m
- 52% staff are more satisfied
- Created a happy work place
- Reduced staff turnover from 60% to 10%
- Use internal resources instead of contractors
- \$40m savings

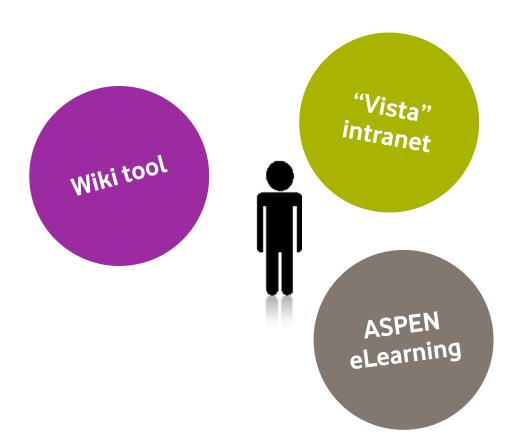






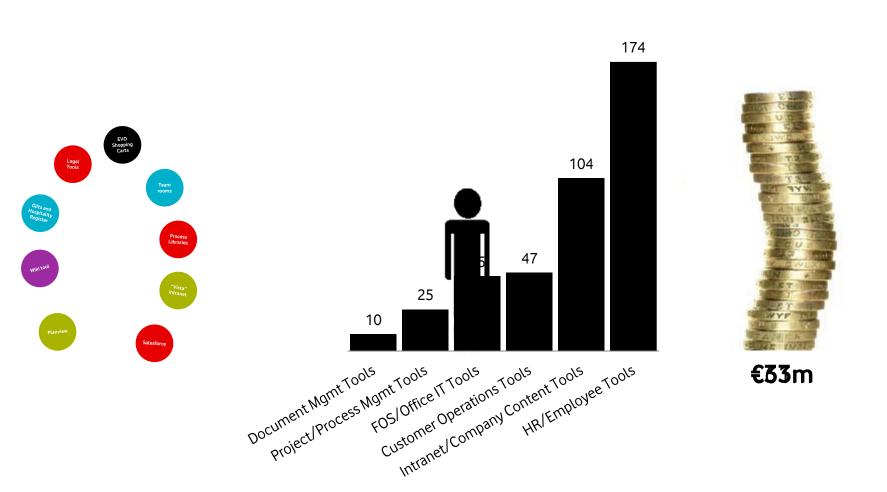
# How we got there













We make it simple to find what or who you need...

... we make sharing what's important fast and easy... ... in a modern, open and personal online workplace... ... while remaining proudly Vodafone

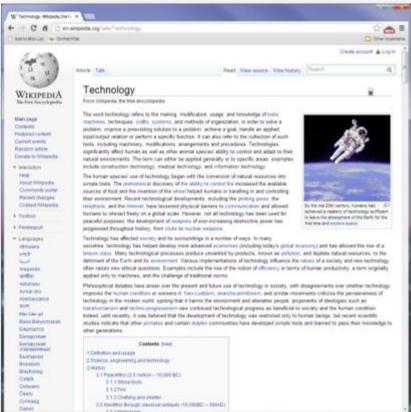


## 1 - Hub



#### Taking inspiration from what we use already

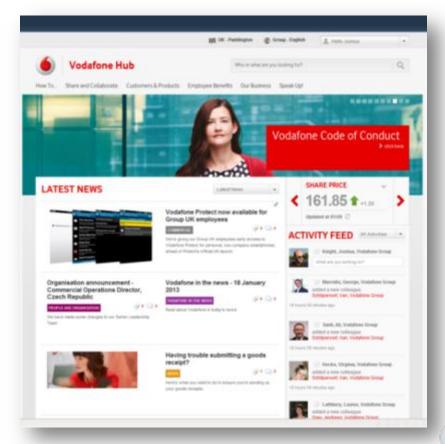






#### Building a familiar, relevant online workplace







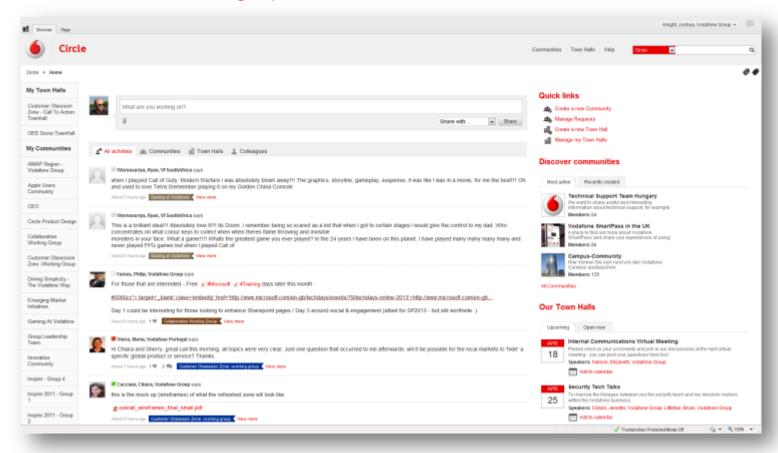
## 2 - Circle



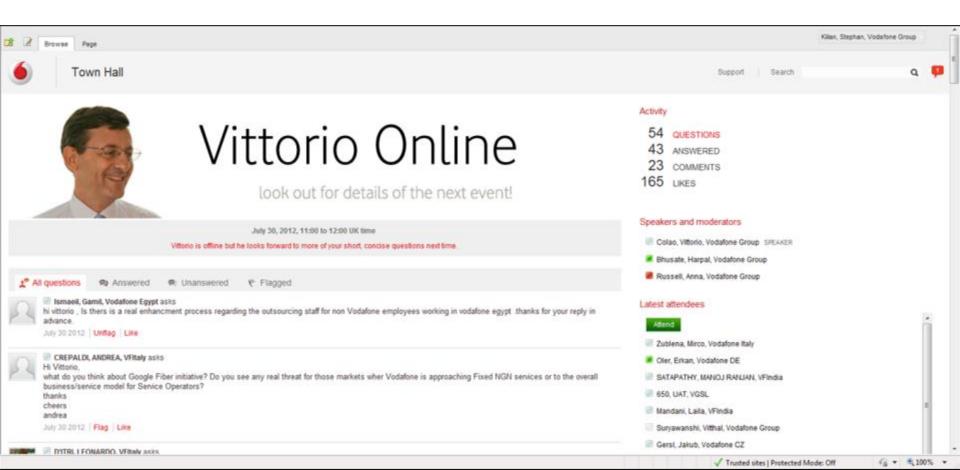
#### My personal social networking space

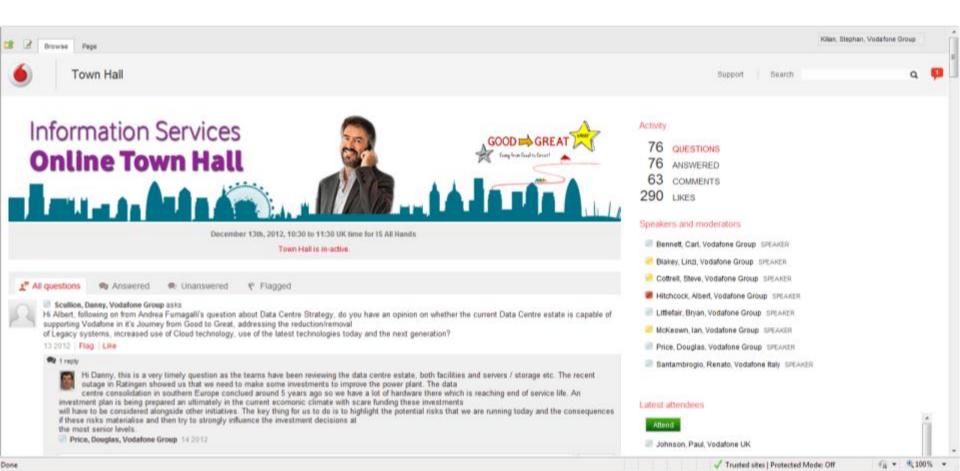


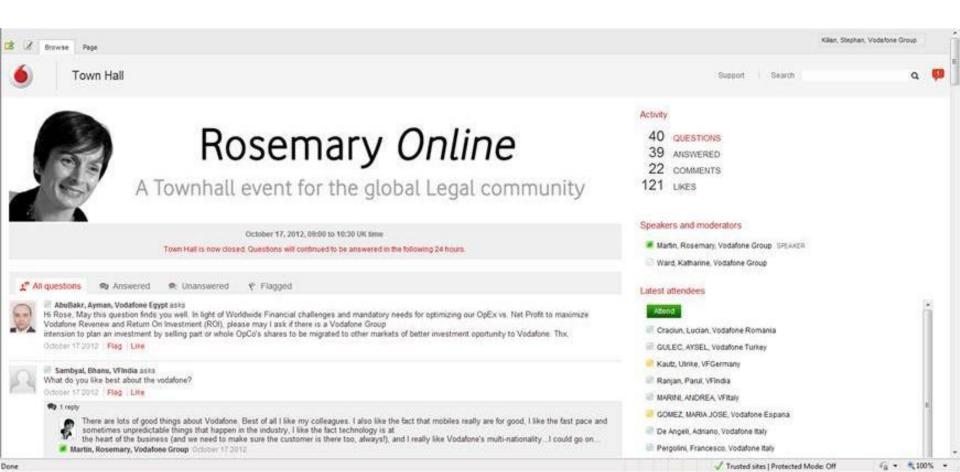
### My business networking space

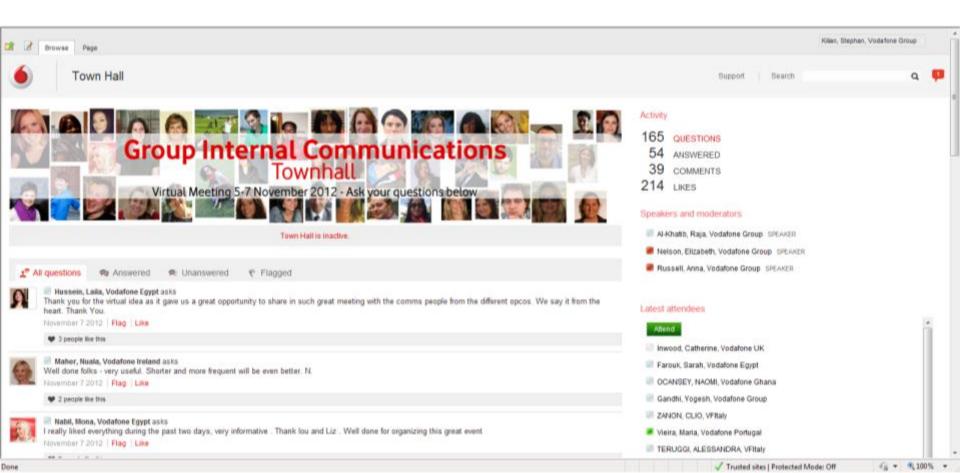








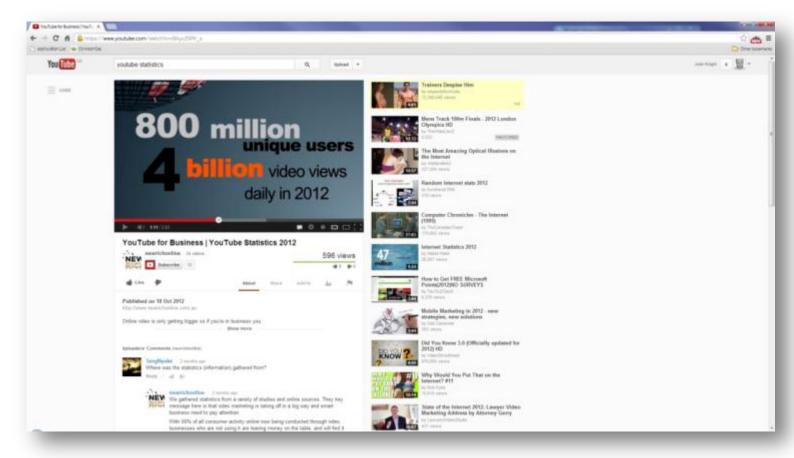




# 3 - Tube



### Bringing sharing and learning to life





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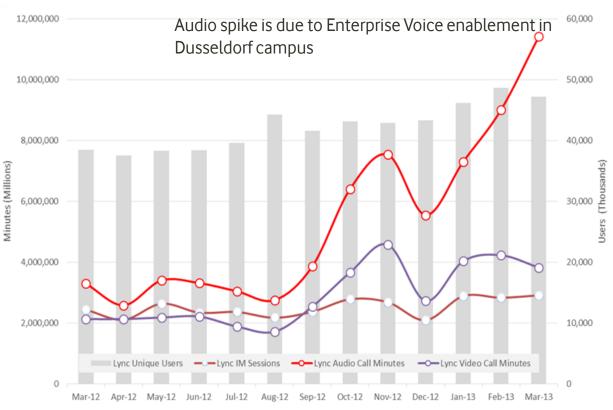


## 4 – Unified Comms



#### "Lync"-ing employees worldwide



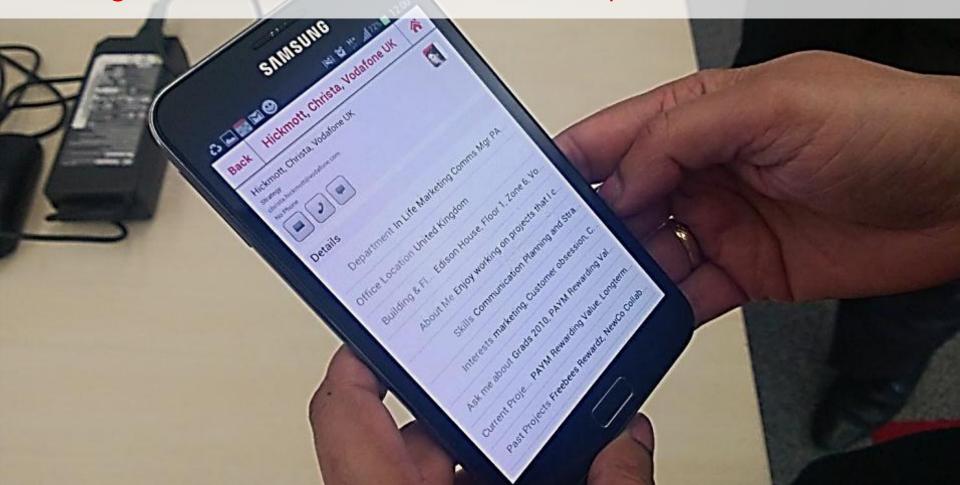




## Mobile



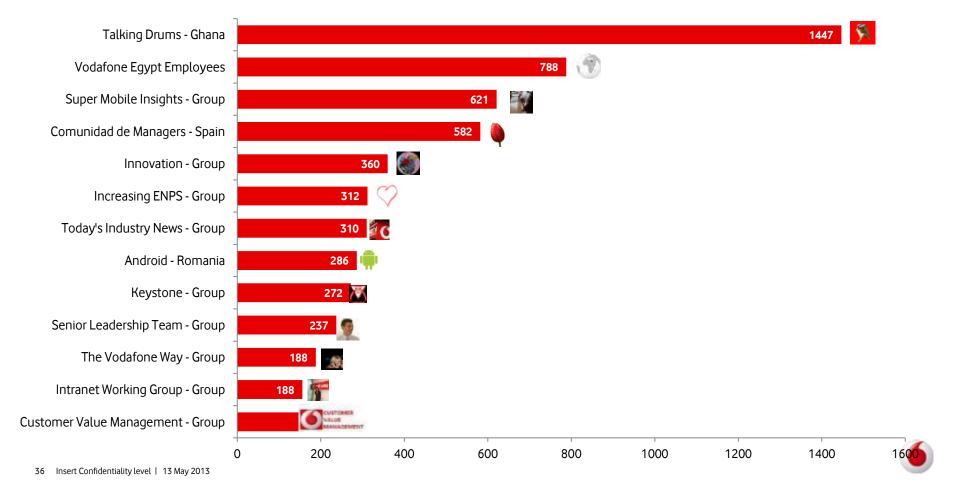
### Taking our intranet mobile – news, social, experts



## Measures of success



## Sharing what's really important



#### Solving problems 80,000 people at a time

How do I get work email on my iPhone?

Joost, Vodafone Netherlands

Nice and easy – here's how!

Josh, Vodafone Group Technology

Helpdesk SLA



Vodafone Circle







#### Uncovering hidden talents

### utilities Past experience: "Here's your answer!" utilities



#### Employee engagement in a social way

- Last St. Valentine's day, Vodafone launched an international campaign called Red Hearts day
- Focus was on philanthropy, charity and goodwill
- To support this, we launched "Send a red heart"
- Employees could send a "virtual red hart" to other employees as thanks or recognition
- In one day alone:

27,000 red hearts

were sent from and to every country and team



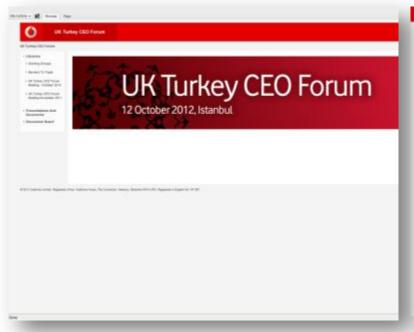


## Deeper financials



#### Real, measurable savings

#### Avoided external spend





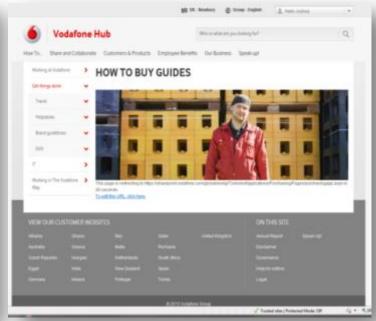
£613,375



#### Real, measurable savings

#### Standardisation & reuse (avoid customisation)





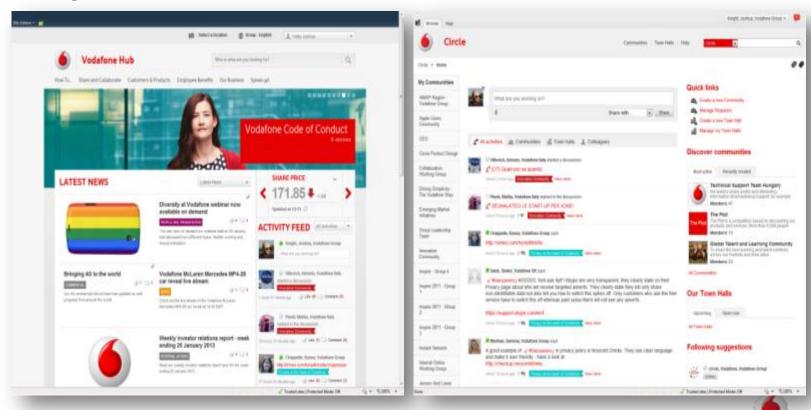




+£1,800,000

#### Real, measurable savings

#### One global solution



#### +£170,000

#### Real, measurable savings

#### **Decommissioning**























Total savings to date

£2,901,125

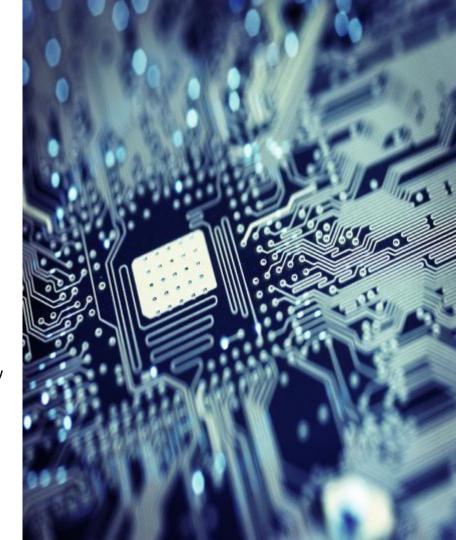


## Lessons we learned



#### Technical decisions

- One size does not fit all, but for us...
- On-premise installation, not SaaS or Cloud
  - To be flexible in design and approach
- Integrated, consistent user experience
  - Integration, not pixel-perfect branding
- Using the Microsoft Enterprise Stack
  - The right tool for us simple beginnings, lots of flexibility



#### Content

- Content is king
  - Garbage in, garbage out
- Choose channel and media carefully for <u>each and every</u> piece of information
- Take charge of your design: don't be held to ransom



#### Structure and organisation

- Relevant not restricted
  - Is your content *really* confidential?
- Break down silos
  - Make "Portal" or "Team shopfront" dirty words
- Let users control their own experience
- Integration is everything
- User design is owned by the business



#### Governance

- Self moderation works exploit it!
- Embrace true "Social"
- Aim for medium-term releases
  - Not too short and confusing
  - Not too long and unengaging
- Community leadership is vital



# Where are we going next?



#### Where are we going next?

What's coming?	What does it give us?
Gamification	Encouraging employees to adopt particular behaviours, and rewarding them without the need for cash or physical incentives.
Environmental integration	Bringing the culture of sharing into everything employees do and see: live social feeds on office walls, QR codes for live votes on posters, and more.
Semantic analysis	Understanding our "workforce emotion" – are messages positive? Negative? Energetic? Burnt out?
Knowledge maturity	Building "our own wikipedia" – drawing the deep knowledge out of teams, and presenting it in a searchable, shareable format.





# Thank you

